GAP Holdings Limited

Directors' report and financial statements Registered number 143099 31 March 2013



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Chairman's statement

The year to 31st March 2013 has seen a slightly more settled economic environment compared to the extreme turbulence of recent years. However despite a slightly steadier backdrop, the UK construction industry remains one of the most challenging and competitive sectors.

Operating in this general low growth environment we are extremely satisfied with our overall financial and operational performance in this 12 month period.

Our pre-tax profits for the year have increased from £6.2m to £8.4m, continuing our very positive recovery from a barely breakeven position in the year to 31st March 2010.

Again we have further increased our level of profitability without any real overall pricing increase, but have continued to make efficiency gains through increasing our turnover and aligning ourselves to customers and segments of the market that are closely aligned to GAP. We have also benefited further from stronger commercial control by striving for the correct balance between centralisation and autonomy to our depots.

Over the year, our turnover has increased by 14% to a record level of just less than £100m.

Given the general flat construction market this has been achieved by increased market share, expansion of the new stand alone divisions and continued focus on the more robust areas of public sector and utilities. In excess of 75% of our turnover now comes from these targeted areas. Indeed the proportion of our turnover coming from the public sector has virtually doubled over the last 5 years.

Last year we highlighted the exciting development potential of our two new stand-alone Divisions of Non Mechanical and Lifting. These two Divisions have expanded rapidly in the current year as we have focused on opening depots and increasing market share. While these two Divisions made a profitable contribution to GAP in the year, we are confident that this will become significant in the year to 31st March 2014. Over 10% of our employees now work in these two Divisions.

We have continued to support a very healthy level of investment in maintaining the modernity of our fleet, particularly relative to our turnover and to many of our competitors.

The Gross Book Value (GBV) for the Group now stands at £190m compared to a GBV of £174m this time last year and to £156m 3 years ago.

This level of investment has inevitably led to an increase in our debt levels despite our strong cashflow generation. However our net debt level is very manageable and a huge improvement from our pre-credit crunch levels.

During the year we carried out a wide ranging competitive tender to select the most appropriate Banking Partner for our business as it stands today. In addition to financial considerations we were looking for a partner to support us in our ambitions to continue to expand and diversify. After full consideration we chose a 3 year Asset Based Lending Commitment of up to £70m with RBS Invoice Finance (RBSIF) which is substantially in excess of our current borrowing levels.

We also made a significant investment in our core operating systems by upgrading to the new "Smart Office" system. This implementation and transition has been well planned and we are confident of achieving significant operational benefits from an internal and customer perspective.

The current year will continue to be very challenging particularly given the subdued economic environment and our extremely competitive sector conditions.

Our customer commitment will help us, as will the benefits from our continued focus on our level of strategic and capital investment.

On behalf of The Board, I would like to thank all of our customers for their continued confidence and support. I would also like to formally thank all of our employees at GAP. We continue to challenge all that we do at GAP from an operational and cultural perspective and our team at GAP continue to demonstrate their flexibility and desire to improve.

Danny O'Neil Chairman

15 July 2013

Directors' report

The directors present their annual report, together with the audited consolidated financial statements for the year ended 31 March 2013.

Principal activity and business review

The principal activity of the Group is the hire of small tools and unmanned plant, mainly to the Utilities, Building and Construction Industries.

Performance

The Group's performance is outlined in the Chairman's statement.

Customers

The Group continues to focus on the quality of its overall service to customers with account managers appointed to deliver to our Major Accounts. The Commercial Team based at GAP's Head Office provides tender support for both new business and our Major Accounts.

Health & Safety

GAP values the health and safety of its staff and its customers and is committed to fostering an organisational culture that actively seeks to improve work practices, sustain health and safe work environments and provide equipment for hire with the highest of safety standards.

During 2012/13 GAP, through its professionally qualified internal SHE Risk & Compliance service increased its compliance inspections compared to the previous year. Our integrated risk and planning framework based inspection schedule enables GAP to target areas of greatest potential and value for review. The focus on compliance inspections has led to a steady reduction in audits required and improvement in safety performance. GAP's internal auditing reinforces to staff and customers that we take our commitment to quality and good governance seriously. It also gives staff and depots the opportunity to review their services and functions systematically and pursue continuous improvement.

With risk management and good corporate governance rooted within GAP Group Limited we continued to experience a significant decrease in the number of accidents resulting in harm and a significant reduction in 'reportable' accidents. We are pleased to report that our accident report frequency and major accident frequency continues to reduce and is at its lowest level for the last six years.

During 2012-13 a range of safety and environmental initiatives have been driven by the Company and supported by many of our customers. Among other accolades and awards, the European Hire Association bestowed the prestigious honour of Excellence in Health & Safety' on GAP for its industry leading 'Safety from Start to Finish' campaign. Several GAP customers have also received a range of health and safety awards during the year. We played an active and supporting role in their achievement.

Human Resources

The Human Resources department not only deliver value added advice to the organisation itself but also gives advice to individuals on specific matters such as employee benefits and entitlements and training opportunities.

The most crucial purpose of GAP's HR department remains the recruitment and retention of the very best staff. Providing constant market analysis and industry benchmarking has resulted in GAP now offering enhanced pensions, improved holiday entitlement and flexibility along with carefully targeted incentive schemes for certain employees.

The focus for the department for the coming year is 'Employee Engagement' and a number of initiatives are already underway to ensure that GAP remains as an Employer of Choice.

The next financial year will see the introduction of a new HR/Payroll System with Self Service functionality as well as the implementation of Pension Auto Enrolment.

Systems

The IT systems continue to be enhanced, this has included the ERP system recently being upgraded, and the benefits continue to be seen in the business.

Funding

The Group is funded through a three year Asset Based Lending commitment and hire purchase arrangements. Adequacy of facilities and compliance with relevant covenant tests is monitored on an ongoing basis.

The Group and company's net current liabilities position reflects the significant level of investment in capital expenditure and the overall funding structure of the group. Having regard to the performance to date in the year to March 2013 and the economic environment, the directors have reviewed the Group's forecasts, and are satisfied the Group should be able to operate within the level of its current facilities. As a consequence, the directors believe the Group is well placed to manage its financial position despite the current economic climate.

Corporate Governance

GAP defines corporate governance to include its management structure and supporting functions and systems which are implemented through an established framework of policies, procedures and processes that ensure effective business outcomes. Strategies to review and improve organisational effectiveness are also in place to ensure effective resource allocation and quality business and customer support services. Key challenges included attracting skilled staff; effectively equipping depot staff to deliver GAP standards and regulatory compliance; and ensuring continuous improvement in a time of significant change in the utilities and construction environments.

Financial Information

The Group's five year performance is detailed below:

| | 2013 | 2012 | 2011 | 2010 | 2009 |
|--------------------------------------|--------|--------|--------|--------|---------|
| No of Locations | 67 | 59 | 59 | 58 | 59 |
| Turnover | £97.6m | £85.4m | £74.3m | £67.7m | £81.0m |
| No of Employees at March 31st | 957 | 849 | 769 | 770 | 822 |
| EBITDA | £36.5m | £32.4m | £26.2m | £24.7m | £32.2m |
| Pre-tax and exceptional items profit | £8.4m | £6.2m | £2.3m | £0.2m | - £1.2m |
| Borrowings* | £37.1m | £29.5m | £22.7m | £23.1m | £40.3m |
| Debt/Equity % | 76% | 65% | 54% | 57% | 94% |
| Shareholders' Funds | £49.2m | £45.0m | £42.4m | £40.6m | £43.1m |

^{*} Borrowings are shown net of related party loans to A&A Properties

Non financial information

The main non financial measures reviewed by the directors relate to the monitoring of plant utilisation and health and safety in the business.

Results and dividends

The operations of the Group for the year resulted in a profit after tax of £6,112,000 (2012: profit of £4,200,000), which is reviewed in the Chairman's Statement.

An interim dividend of £1,293,000 (2012: £935,000) was paid during the year. No final dividend is proposed.

Directors

The directors who held office during the year were as follows:

DG Anderson IM Anderson D O'Neil (Chairman) AM Stewart K McEwan

Employees

The Group has a policy of communicating and consulting with employees on matters of concern to them and providing them with information on the performance of the Group.

The Group recognises its obligations to give disabled people full and fair consideration for all vacancies. Wherever reasonable and practicable, the Group will retain newly disabled employees and at the same time provide full and fair opportunities for the career development of disabled people.

Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

On behalf of the board

AM Stewart

Secretary

Carrick House 40 Carrick Street Glasgow G2 8DA

15 July 2013

Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



KPMG LLP

191 West George Street Glasgow G2 2LJ United Kingdom

Independent auditor's report to the members of GAP Holdings Limited

We have audited the financial statements of GAP Holdings Limited for the year ended 31 March 2013 set out on pages 6 to 24. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent company's affairs as at 31 March 2013 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or

we have not received all the information and explanations we require for our audit.

Craig Anderson (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

16 July 2013

Consolidated profit and loss account

| for the year ended 31 March 2013 | Note | 2013 | 2012 |
|---|------|----------|----------|
| | | €000 | £000 |
| Turnover | 2 | 97,616 | 85,352 |
| Cost of sales | | (64,350) | (55,974) |
| Gross profit | | 33,266 | 29,378 |
| Administrative expenses | | (23,603) | (22,086) |
| Operating profit | | 9.663 | 7,292 |
| Interest payable and similar charges | 6 | (1,241) | (1,111) |
| Other finance charges | 7 | (7) | (3) |
| Profit on ordinary activities before taxation | 3 | 8,415 | 6,178 |
| Tax on profit on ordinary activities | 9 | (2,303) | (1,978) |
| Profit for the financial year | 19 | 6,112 | 4,200 |
| | | | |

All amounts relate to continuing activities.

In accordance with Section 408 of the Companies Act 2006 GAP Holdings Limited is exempt from the requirement to present its own profit and loss account.

The profit for the year dealt with in the accounts of the company was £1,293,000 (2012: £935,000).

Balance sheets at 31 March 2013

| at 31 March 2013 | Note | Gr | 9 up | Comp | anv |
|--|-------|--------------|--------------|--------------|--------------|
| • | 7,010 | 2013 £000 | 2012 £000 | 2013 £000 | 2012 £000 |
| Fixed assets | | | | • | |
| Tangible assets | 11 | 90,368 | 79,625 | - | 260 |
| Investments | 12 | <u> </u> | - | 260 | |
| · | | 90,368 | 79,625 | 260 | 260 |
| Current assets | | | | | |
| Stocks | 13 | 2,446 | 2,207 | - | _ |
| Debtors – amounts due within one year | 14 | 23,876 | - 19,911 | 672 | 672 |
| Debtors – amounts due after more than one year | | 16,000 | - | - | - |
| Cash at bank and in hand | | 2,783 | 2,514 | | |
| | | 45,105 | 24,632 | 672 | 672 |
| Creditors: amounts falling due within one year | 15 | (45,134) | (42,906) | (109) | (109) |
| Net current (liabilities)/assets | | (29) | (18,274) | 563 | 563 |
| Total assets less current liabilities | | 90,339 | 61,351 | 823 | 823 |
| Creditors: amounts falling due after more than | | | | | |
| one year | 16 | (39,982) | (15,630) | | - |
| Net assets excluding pension liability | | 50,357 | 45,721 | - | - |
| Net pension liability | 23 | (1,189) | (742) | - | - |
| Net assets including pension liability | | 49,168 | 44,979 | 823 | 823 |
| Capital and reserves | | | | | |
| Called up share capital | 18 | 150 | 150 | 150 | 150 |
| Profit and loss account | 19 | 49,018 | 44,829 | 673 | 673 |
| 'Shareholders' funds | 20 | 49,168 | 44,979 | 823 | 823 |
| | | | | | |

These financial statements were approved by the board of directors on 15 July 2013 and were signed on its behalf by:

Douglas Anderson

Director

Iain Anderson Director

Company registered number: 143099

Consolidated cash flow statement

| for the year ended 31 March 2013 | | | | | **** |
|---|-------|--|--------------|-------------------|--------------|
| | Note | 2013 £000 | 2013 £000 | 2012 £000 | 2012 £000 |
| Net cash inflow from operating activities | 25(a) | | 27,417 | | 28,792 |
| Return on investments and servicing of finance Interest paid Interest element of finance lease rental payments | | (377) (864) | | (326) (785) | |
| Net cash outflow from returns on investments and servicing of finance | | | (1,241) | | (1,111) |
| Taxation Tax paid | | | (2,476) | | (2,824) |
| Capital expenditure Payments (excluding purchases under finance leases) to acquire tangible fixed assets Receipts from sales of tangible fixed assets | | (14,449) 5,967 | | (12,836) 5,310 | |
| Net cash outflow from capital expenditure | | | (8,482) | | (7,526) |
| Dividends paid on shares classified in shareholders' funds | | | (1,293) | | (935) |
| Net cash inflow before financing | | | 13,925 | | 16,396 |
| Financing Capital element of finance lease repayments Repayment of loans New bank loans New loan to related party | | (18,372) (11,479) 32,195 (16,000) | | (13,896) (369) | |
| Net cash outflow from financing | | | (13,656) | | (14,265) |
| Increase in cash | 25(b) | | 269 | | 2,131 |

Consolidated statement of total recognised gains and losses for the year ended 31 March 2013

| for the year enaea 31 March 2013 | 2013 £000 | 2012 £000 |
|--|-----------------------|-----------------------|
| Profit for the financial year Actuarial loss recognised in the pension scheme Deferred tax arising on losses in the pension scheme | 6,112 (805) 175 | 4,200 (667) 149 |
| Total recognised gains and losses relating to the financial year | 5,482 | 3,682 |

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable UK accounting standards and under the historical cost accounting rules.

Going concern

As highlighted in the Directors' Report, the Group has net current liabilities at the year end and is funded through a combination of overdraft, term loan and hire purchase arrangements. The group's forecasts for the period through to June 2013 show that the Group and Company should be able to operate within the level of their current facilities during that period. After reviewing these forecasts, the directors believe that, notwithstanding the current economic environment, the Group and Company are well placed to continue in operational existence for the foreseeable future. Accordingly the directors continue to adopt the going concern basis in preparing the financial statements.

Consolidation

The group consolidated financial statements include the financial statements of the Company and all its subsidiary undertakings made up to 31 March 2013. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life.

On the subsequent disposal or termination of a business acquired since 1 January 1998, the profit or loss on disposal or termination is calculated after charging the unamortised amount of any related goodwill.

In the Company's financial statements, investments in subsidiary undertakings are stated at cost less amounts written off.

Turnover

Turnover represents amounts invoiced, net of discounts, in relation to the hire of equipment and ancillary services (excluding value added tax).

Fixed assets and depreciation

Depreciation is provided to write off the cost less estimated residual value of tangible fixed assets by equal annual instalments over their estimated useful economic lives, as follows:

Short leasehold buildings and improvements - over the period of the lease or 20%, whichever is shorter

Computer equipment - 33%

Motor vehicles - 25%

Plant and machinery - 14% - 20%

1 Accounting policies (continued)

Stocks

Stocks of spares, consumable stores and goods for resale are stated at the lower of cost and estimated realisable value.

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatments of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as required by FRS 19.

Leases

Where the company enters into an agreement which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs

The Group operates a stakeholder defined contribution pension scheme. The assets of the scheme are held separately from those of the Group in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

The Group operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Group. Pension scheme assets are measured using market values. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. The pension scheme surplus (to the extent that it is recoverable) or deficit is recognised in full. The movement in the scheme surplus/deficit is split between operating charges, finance items and, in the statement of total recognised gains and losses, actuarial gains and losses.

Dividends on shares presented within shareholders' funds

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company.

Cash

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

2 Turnover

Turnover arises principally from the hiring of plant within the United Kingdom.

1,072

834

Notes (continued)

3 Profit on ordinary activities before taxation

| | 2013 | 2012 |
|--|---------|---------|
| | £000 | £000 |
| Profit on ordinary activities before taxation is stated after charging/(crediting) | | |
| Depreciation of tangible fixed assets: | | |
| - owned | 17,011 | 19,128 |
| - financed | 9,840 | 5,946 |
| Operating lease rentals - property | 3,588 | 3,414 |
| Operating lease rentals - plant | 1,128 | 138 |
| Gain on sale of fixed assets | (2,965) | (2,073) |
| Auditors' remuneration: | | |
| Audit of these financial statements | 3 | 3 |
| Amounts receivable by the auditors and their associates in respect of: | | |
| Audit of financial statements of subsidiaries pursuant to legislation | 38 | 34 |
| Other services pursuant to such legislation | 2 | 3 |
| Other services relating to taxation | 8 | 15 |
| All other services | 55 | 51 |
| 4 Remuneration of directors | | |
| | | Group |
| · · | 2013 | 2012 |
| | 000£ | £000 |
| | 2000 | 2000 |

The emoluments of the highest paid director were £401, 000 (2012: £356;000). The highest paid director was not a member of the group pension scheme.

Retirement benefits are accruing under the defined benefit scheme to two directors (2012: two).

5 Staff numbers and costs

Directors' emoluments (excluding pension contributions)

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

| , | Grou _l Number 2013 | of employees 2012 |
|---|-------------------------------------|----------------------|
| Administration, sales and operations | 957 | 849 |
| The aggregate payroll costs of these persons were as follows: | | |
| | Group | р |
| | 2013 | 2012 |
| | 000£ | £000 |
| Wages and salaries | 22,787 | 19,679 |
| Social security costs | 2,147 | 1,888 |
| Pension costs (note 23) | 349 | 348 |
| | | |
| | 25,283 | 21,915 |
| · | | |

| 6 Interest payable a | and similar charges | | |
|---|---------------------|--------------|--------------|
| - 1 | | 2013 £000 | 2012 £000 |
| On bank loans and overdrafts Finance charges in respect of fi | inance leases | 377 864 | 326 785 |
| | | 1,241 | 1,111 |
| 7 Other finance cha | orges | | |
| | | 2013 £000 | 2012 £000 |
| Expected return on pension sch Interest on pension scheme liab | | 204 (211) | 208 (211) |
| | | (7) | (3) |
| 8 Dividends | | | |
| | | 2013 £000 | 2012 £000 |
| Interim dividend paid | | 1,293 | 935 |
| 9 Taxation | | | |
| Analysis of charge in year | | | |
| | | 2013 £000 | 2012 £000 |
| UK corporation tax at 26% (20 - Current tax on income for the | 012: 28%) | 2,350 | 2,377 |
| - Adjustments in respect of p | | 64 | |
| Total current tax | | 2,414 | 2,377 |
| Deferred taxation (see note 17) - Origination/reversal of time | | (193) | (542) |
| - Adjustments in respect of p | | 27 | 29 56 |
| - Impact of change in rate | <u> </u> | | |
| Decrease in deferred tax provis | | (166) | (457) |
| Deferred tax in relation to pens | sions . | 55 | 58 |
| Total deferred tax | | (111) | (399) |
| Total tax charge | | 2,303 | 1,978 |
| | | | |

9 Taxation (continued)

Factors affecting the tax charge for the current year:

The current tax charge for the year is [higher] (2012: higher) than the standard rate of corporation tax in the UK (24%, 2012: 26%).

| 2013 £000 | 2012 £000 |
|--------------|------------------------------|
| 8,415 | 6,178 |
| 2,020 | 1,606 |
| | |
| 74 | 50 |
| 143 | 150 |
| (48) | (40) |
| 193 | 568 |
| - | (26) |
| 64 | - |
| (55) | (58) |
| 23 | 127 |
| 2,414 | 2,377 |
| | 74 143 (48) 193 |

In accordance with the Finance Act 2012, the main rate of corporation tax was reduced from 28% to 26% with effect from 1 April 2012. The Finance Act 2012 also included provisions for a reduction in the main rate of corporation tax from 26% to 24% from 1 April 2013. On 21 March 2013 the Chancellor announced a further reduction in the main rate of UK corporation tax to 24% with effect from 1 April 2013. As this rate change had been substantially enacted before the balance sheet date the Group's deferred tax assets and liabilities are recognised at 24%. Additional reductions in the main rate of corporation tax to 23% from 1 April 2013 and to 22% from 1 April 2014 have also been announced. It is not yet possible to quantify the full anticipated effect of the announced further 2% rate reduction although this will further reduce the Group's future current tax charge and reduce the Group's deferred tax asset accordingly.

10 Intangible assets

| Goodwill | Group £000 |
|---|---------------|
| Cost At beginning and end of year | 1,171 |
| Amortisation At beginning and end of year | 1,171 |
| Net book value At beginning and end of year | |

11 Tangible fixed assets

| Group | Land and buildings - short leasehold £000 | Plant and machinery £000 | Motor vehicles £000 | Total £000 |
|--------------------------------------|---|--------------------------------|---------------------------|---------------|
| Cost | | | | |
| At beginning of year | 7,723 | 174,388 | 12,780 | 194,891 |
| Additions | 1,313 | 35,702 | 3,581 | 40,596 |
| Disposals | (23) | (19,600) | (1,678) | (21,301) |
| | | | | |
| At end of year | 9,013 | 190,490 | 14,683 | 214,186 |
| | | | | |
| Depreciation and diminution in value | 4.007 | 101.051 | 0.000 | 115.066 |
| At beginning of year | 4,926 | 101,951 | 8,389 | 115,266 |
| Charge for year | 598 | 24,093 | 2,160 | 26,851 |
| On disposals | (23) | (16,589) | (1,687) | (18,299) |
| At end of year | 5,501 | 109,455 | 8,862 | 123,818 |
| Net book value | | | | |
| At 31 March 2013 | 3,512 | 81,035 | 5,821 | 90,368 |
| | | | | |
| At 31 March 2012 | 2,797 | 72,437 | 4,391 | 79,625 |
| | <u></u> | | | |

Included in the total net book value of plant and machinery and motor vehicles is £43,753,000 (2012: £35,987,000) in respect of assets held under finance leases.

12 Investments

Shares in group undertakings

| Com | pany |
|-----|------|
| | £000 |

Cost at beginning and end of year

260

| At 31 March 2013, the principal subsidiaries owned by the company ei | ther directly, or indirectly | v: |
|--|------------------------------|----|
|--|------------------------------|----|

| Name | Country of registration | Principal activity | Proportion held |
|------------------------------|-------------------------|--------------------|-----------------|
| GAP Group Limited | England | Plant hire | 100% |
| GAP Group Leasing Limited * | England . | Asset Leasing | 100% |
| Ace Hire and Sales Limited * | Isle of Man | Plant hire | 100% |
| | | | |

^{*} held indirectly

| 13 | Stocks | | | | |
|--|--|---|---|--------------|-----------------|
| | | | | 2012 | Group 2012 |
| | | | | 2013 £000 | £000 |
| Spares, | consumable stores and goods for resale | | | 2,446 | 2,207 |
| | | | | | |
| 14 | Debtors | | | | |
| | | G 2013 | roup 2012 | | Company 2012 |
| | | £000 | £000 | 2013 £000 | £000 |
| Amoun | ts falling due within one year | 2000 | 2000 | 2000 | |
| Trade d | ebtors | 21,808 | 18,570 | - | - |
| | t owed by subsidiary undertakings | | - | 672 | 672 |
| | ments and accrued income | 1,239 | 678 663 | • | - |
| Deterre | d tax (note 17) | 829 | | | |
| | | 23,876 | 19,911 | 672 | 672 |
| | | | | | |
| | ts falling due after more than one year ts owed by related parties | 16,000 | - | - | - |
| | | | | | |
| 15 | Creditors: amounts falling due within o | one year | | | |
| | | Gr | oup | (| Company |
| | | | | | |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | 2012 £000 | | |
| Bank lo | ans and overdrafts (note 16) | 2013 | | 2013 | 2012 |
| Trade ci | | 2013 | £000 | 2013 | 2012 |
| Trade co | reditors ts owed to group undertakings | 2013 £000 | £000 4,294 13,887 | 2013 | 2012 |
| Trade control Amount Corpora | reditors ts owed to group undertakings ation tax | 2013 £000 - 15,294 - 1,155 | £000 4,294 13,887 | 2013 £000 | 2012 £000 |
| Amount Corpora Other ta | reditors ts owed to group undertakings ation tax uxes and social security | 2013 £000 15,294 1,155 1,624 | £000 4,294 13,887 | 2013 £000 | 2012 £000 |
| Trade conditions of the condit | reditors ts owed to group undertakings ation tax uxes and social security reditors | 2013 £000 15,294 - 1,155 1,624 8 | £000 4,294 13,887 | 2013 £000 | 2012 £000 |
| Trade conditions of the condit | reditors ts owed to group undertakings ation tax uxes and social security | 2013 £000 15,294 1,155 1,624 | £000 4,294 13,887 | 2013 £000 | 2012 £000 |
| Trade conditions of the condit | reditors ts owed to group undertakings ation tax exes and social security reditors s and deferred income | 2013 £000 15,294 - 1,155 1,624 8 11,719 | £000 4,294 13,887 | 2013 £000 | 2012 £000 |
| Trade conditions of the condit | reditors ts owed to group undertakings ation tax exes and social security reditors s and deferred income | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax uxes and social security reditors s and deferred income tions under finance leases (note 16) | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax uxes and social security reditors s and deferred income tions under finance leases (note 16) | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax uxes and social security reditors s and deferred income tions under finance leases (note 16) | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax exes and social security reditors s and deferred income tions under finance leases (note 16) Creditors: amounts falling due after me | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax tixes and social security reditors s and deferred income tions under finance leases (note 16) Creditors: amounts falling due after me | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |
| Trade co Amount Corpora Other ta Other co Accrual Obligati | reditors ts owed to group undertakings ation tax tixes and social security reditors s and deferred income tions under finance leases (note 16) Creditors: amounts falling due after me ans tions under finance leases | 2013 £000 15,294 1,155 1,624 8 11,719 15,334 45,134 | £000 4.294 13.887 1.217 1,201 18 10,176 12,113 | 2013 £000 | 2012 £000 |

16 Creditors: amounts falling due after more than one year (continued)

| | Gr | o up | Cor | прапу |
|--------------------------------------|--------|-------------|------|-------|
| • | 2013 | 2012 | 2013 | 2012 |
| | €000 | £000 | 000£ | £000 |
| Debt can be analysed as falling due: | | | | |
| In one year or less, or on demand | 15,334 | 16,407 | - | - |
| Between one and two years | 9,879 | 6,732 | - | - |
| Between two and five years | 30,631 | 8,898 | - | - |
| | | | | |
| | 55,844 | 32,037 | - | - |
| | | | | |

Obligations under finance leases are repayable in two to three years. Amounts due under finance leases are secured over certain items of plant and equipment.

On 28 February 2013 the group entered into a £56 million asset based revolving credit facility to replace the existing bank loans and overdrafts.

The facility is secured by a fixed and floating charge on the group's assets and extends to February 2016, with no prior scheduled repayment requirements.

Interest is charged at LIBOR + 1.75-2.10% depending on the components of the borrowing base.

17 Provisions for liabilities and charges

| _ | | |
|-------|-------|----------|
| 100-1 | erred | taxation |

| Doloned taxasion | Group | |
|--|-------------|-------|
| | 2013 | 2012 |
| | €000 | £000 |
| At beginning of year | (663) | (206) |
| Credit to the profit and loss account | (166) | (457) |
| At end of year (note 14) | (829) | (663) |
| The components of deferred taxation are set out below: | | |
| Amounts provided at 23% (2012: 24%) | | |
| | Gro | |
| | 2013 | 2012 |
| | 0003 | £000 |
| Accelerated capital allowances . | (714) | (543) |
| Other timing differences | (115) | (120) |
| | (829) | (663) |
| | | |

| 18 | Share capital | | • | | |
|----------|---|-------------|--------|--------------|--------------|
| | | | | | d Company |
| | | | | 2013 £000 | 2012 £000 |
| Author | | | | • | |
| 500,000 | ordinary shares of £1 each | | | 500 | 500 |
| Allotted | l, called up and fully paid | | | | |
| | ordinary shares of £1 each | | | 150 | 150 |
| | | | | | |
| 19 | Reserves | | • | | |
| | | | | Group | Company |
| | | | | £000 | £000 |
| | nd loss account nning of year | | | 44,829 | 673 |
| | or the year | | | 6,112 | 1,293 |
| Divider | | | | (1,293) | (1,293) |
| | al loss recognised in the pension scheme | | | (805) | - |
| Deferre | d tax arising on loss in pension scheme | | | 175 | - |
| At end | of year | | | 49,018 | 673 |
| | | | | | |
| | | | Group | Co | mpany |
| | | 2013 | 2012 | 2013 | 2012 |
| | | 000£ | £000 | €000 | £000 |
| Profit a | nd loss reserve excluding pension liability | 50,207 | 45,571 | 673 | 673 |
| Pensior | liability | (1,189) | (742) | - | • |
| Profit a | nd loss reserve including pension liability | 49,018 | 44,829 | 673 | 673 |
| | | | | | |
| 20 | Reconciliation of movements in sharehold | lers' funds | | | |
| | | | Group | Co | ompany |
| | | 2013 | 2012 | 2013 | 2012 |
| | | £000 | 0003 | €000 | 0003 |
| | or the financial year | 6,112 | 4,200 | 1,293 | 935 |
| | ecognised losses relating to the year (net) | (630) | (518) | | - |
| Divider | ia paia | (1,293) | (935) | (1,293) | (935) |
| Net inc | rease in shareholders' funds | 4,189 | 2,747 | - | _ |
| Openin | g shareholders' funds | 44,979 | 42,232 | 823 | 823 |
| Closing | shareholders' funds | 49,168 | 44,979 | 823 | 823 |
| - | | , | • | | - - |

21 Commitments

At the end of the financial year the group had annual commitments under non cancellable operating leases as follows:

| \boldsymbol{c} | roi | ın |
|------------------|-----|-----|
| ٩ı | | SU. |

| Croop | Pro | perty | o | ther |
|-------------------------------------|-------------|-------------|---------|------|
| | 2013 | 2012 | 2013 | 2012 |
| | 0003 | £000 | £000 | £000 |
| Expiring within one year | 177 | 177 | 455 | 623 |
| Expiring between two and five years | 3,411 | 3,237 | 716 | 144 |
| Expiring after more than five years | • | | • | - |
| | 3,588 | 3,414 | 1,171 | 767 |
| | | | <u></u> | |
| ~ | | | | |

Company

The company had no such commitments (2012: £nil).

22 Contingent liabilities

| | 2013 £000 | 2012 £000 |
|--|--------------|--------------|
| The company had previously guaranteed the bank borrowings of group companies; the amount outstanding at the year end was | * | 7,627 |
| | | |

In the prior year the group provided a guarantee in favour of the bank for £1,300,000 in respect of advances and obligations of related companies. No such liability exists at 31 March 2013.

23 Pensions

The group operates a defined contribution pension scheme. The pension cost charge represents contributions payable by the Group to the scheme and amounted to £349,000 (2012: £348,000). There were no outstanding contributions (2012: £nil) at the end of the year.

The Group operates a pension scheme providing benefits based on final pensionable pay. The latest full actuarial valuation was carried out at 6 April 2012 and was updated for FRS 17 purposes to 31 March 2013 by a qualified independent actuary.

In order to address the deficit, from 6 January 2010, the Group has been making a special payment of £245,000 per annum in excess of the normal contributions. The scheme has been closed to future accruals since 6 January 2009.

23 Pension costs (continued)

| 25 Fension costs (commuteu) | | |
|--|---------|---------|
| | | Group |
| | 2013 | 2012 |
| | £000 | £000 |
| Fair value of plan assets | 4,173 | 3,644 |
| Present value of unfunded defined benefit obligations | (5,716) | (4,620) |
| Deficit | (1,543) | (976) |
| Related deferred tax asset | 354 | 234 |
| Net liability | (1,189) | (742) |
| | | |
| Movements in present value of defined benefit obligation | | Group |
| | 2013 | 2012 |
| · | 000€ | £000 |
| At 1 April | (4,620) | (3,869) |
| Interest cost | (211) | (211) |
| Charges paid | 23 | 21 |
| Actuarial losses . | (977) | (627) |
| Benefits paid | 69 | 66 |
| At 31 March | (5,716) | (4,620) |
| Movements in fair value of plan assets | | |
| | | Group |
| | 2013 | 2012 |
| • | 0003 | £000 |
| At I April | 3,644 | 3,318 |
| Expected return on plan assets | 204 | 208 |
| Actuarial gains/(losses) | 172 | (40) |
| Contributions by employer | 245 | 245 |
| Charges paid | (23) | (21) |
| Benefits paid | (69) | (66) |
| At 31 March | 4,173 | 3,644 |
| | | |

23 Pension costs (continued)

Expense recognised in the profit and loss account

| Expense recognised in the profit and loss account | | Group | |
|---|-------|-------|--|
| | 2013 | 2012 | |
| | 000£ | £000£ | |
| Interest on defined benefit pension plan obligation | 211 | 211 | |
| Expected return on defined benefit pension plan assets | (204) | (208) | |
| Total | 7 | 3 | |
| | | | |
| The expense is recognised in the following line items in the profit and loss account: | | | |
| | | Group | |
| | 2013 | 2012 | |
| | £000 | £000 | |
| Other finance charges | 7 | 3 | |
| | | | |

The total amount recognised in the consolidated statement of total recognised gains and losses in respect of actuarial gains and losses is £805,000 (2012: £667,000).

Cumulative actuarial gains/losses reported in the consolidated statement of total recognised gains and losses for accounting periods ending on or after 22 June 2002 and subsequently included by prior year adjustment under paragraph 96 of FRS 17, are £1,076,000 (2012: £1,881,000) for the Group.

The fair value of the plan assets and the return on those assets were as follows:

| | Group | |
|------------------------------|-------|-------|
| | 2013 | |
| | €000 | £000 |
| Equities | 2,113 | 1,698 |
| Corporate bonds | 282 | 313 |
| Gilts | 335 | 156 |
| Insured pensioners | 1,045 | 1,080 |
| Cash/other · | 398 | 397 |
| | 4,173 | 3,644 |
| | | |
| Actual return on plan assets | (13) | 3 |
| | | |

The expected rates of return on plan assets are determined by reference to the historical returns, without adjustment, of the portfolio as a whole and not on the sum of the returns on individual asset categories.

23 Pension costs (continued)

Principal actuarial assumptions (expressed as weighted averages) at each year end were as follows:

| | Group and Company | |
|---|-------------------|------|
| · | 2013 | 2012 |
| | % | % |
| Price inflation | 2.9 | 2.2 |
| Discount rate | 4.1 | 4.6 |
| Expected rate of return on plan assets | 5.5 | 5.9 |
| Expected return on plan assets at beginning of the period | 5.9 | 7.1 |
| Future salary increases | • | - |
| Pension in payment increases, subject to Limited Price Indexation | 3.0 | 3.0 |

The assumptions relating to longevity underlying the pension liabilities at the balance sheet date are based on standard actuarial mortality tables and include an allowance for future improvements in longevity. The assumptions are equivalent to expecting a 65-year old to live for a number of years as follows:

- Current pensioner aged 65: 22.5 years (male), 24.7 years (female).
- Future retiree upon reaching 65: 26.2 years (male), 28.5 years (female).

History of plan

The history of the plan for the current and prior periods is as follows: The exemption allowed under FRS 17.95C not to restate the corresponding amounts for the first two of the previous four accounting periods for the effect of using the current bid-price rather than the mid-market price has been taken.

Group

| Balance sheet | | | | | |
|-------------------------------------|---------|---------|---------|---------|---------|
| | 2013 | 2012 | 2011 | 2010 | 2009 |
| | £000 | £000 | 0003 | 0003 | £000 |
| Present value of scheme liabilities | (5,716) | (4,620) | (3,869) | (4,448) | (3,559) |
| Fair value of scheme assets | 4,173 | 3,644 | 3,318 | 3,422 | 2,644 |
| Deficit | (1,543) | (976) | (551) | (1,026) | (915) |
| | | | | | - |
| Experience adjustments | | | | | |
| | 2013 | 2012 | 2011 | 2010 | 2009 |
| | £000 | £000 | 0003 | 0003 | £000 |
| Experience adjustments on | | | | | |
| scheme liabilities | (23) | (99) | 32 | 63 | (49) |
| Experience adjustments on scheme | | | | | |
| assets | 172 | (40) | 95 | 441 | (582) |

The Group expects to contribute approximately £245,000 to its defined benefit plans in the next financial year.

24 Related party transactions

The group paid rent at market value and other charges to the following company and partnerships, in which DG Anderson and IM Anderson have a material interest:

| Company | | Amount charged in year | | Balance at year end |
|---|--|--------------------------------|---|---|
| Blackridge Properties Limited A&A Properties A&G Properties | | £ 0 £ 1,992,000 £ 31,000 | (2012: £968,000) (2012: £1,101,000) (2012: £31,000) | £Nil (2012: £Nil) £Nil (2012: £Nil) £Nil (2012: £Nil) |

A loan to the group totalling £418,000 from Iain Anderson was fully repaid during the year. The balance outstanding at the year-end was £0 (2012 - £294,000). No interest was charged on this loan.

A loan to A&A Properties totalling £16,000,000 was granted during the year. The balance outstanding at the year-end was £16,000,000 (2012 £0). Interest is charged on this loan at LIBOR +2.5%.

The company has taken advantage of the exemption permitted by FRS 8: 'Related Party Disclosures' from disclosing transactions with other members of the Group where 90% of the voting rights are controlled within the Group.

25 Notes to the consolidated cash flow statement

(a) Reconciliation of operating profit to net cash inflow from operating activities

| | 2013 | 2012 |
|--|-------------|----------|
| | 0003 | 000£ |
| Operating profit | 9,663 | 7,292 |
| Depreciation charge | 26,851 | 25,074 |
| Gain on sale of fixed assets | (2,965) | (2,073) |
| (Increase)/decrease in stocks | (239) | (136) |
| (Increase) in debtors | (3,799) | (1,692) |
| (Decrease)/increase in creditors | (1,849) | 572 |
| Difference between cash contributions paid and charge under FRS 17 | (245) | (245) |
| | 27,417 | 28,792 |
| (b) Reconciliation of net cash flow to movement in net debt | | |
| • | 2013 | 2012 |
| | 000£ | 000£ |
| Increase/(decrease) in cash | 269 | 2,131 |
| Decrease in term loans | 11,479 | 369 |
| New facilities | (32,195) | - |
| Finance lease repayments | 18,372 | 13,896 |
| New finance leases | (20,935) | (23,268) |
| | | |
| Increase in net debt | (23,010) | (6,872) |
| Net debt at beginning of year | (29,523) | (22,651) |
| Net debt at end of year | (52,533) | (29,523) |
| | | |

| (c). Analysis of changes in net debt | | | | |
|--|--------------------|---------------|------------------------|------------------|
| | At 1 April 2012 | Cash flows | Other non cash changes | At 31 March 2013 |
| | £000 | £000 | £000 | £000 |
| Cash at bank and in hand | 2,514 | 269 | - | 2,783 |
| Loans due within I year (including directors' loans) | (4,294) | 4,294 | | |
| Loans due after more than 1 year | (3,333) | (25,538) | 528 | (28,343) |
| | (7,627) | (21,244) | 528 | (28,343) |
| Finance leases | (24,410) | (2,563) | - | (26,973) |
| | (29,523) | (23,538) | 528 | (52,533) |
| | | | | |

Group depots

| Group depots | | |
|-------------------|--|---------------|
| Depot | Address | Tel No. |
| Scottish depots | | |
| Inverness | 24 Longman Drive, Longman Industrial Estate, Inverness IV1 1SU | 01463 234371 |
| Elgin | 14 Perimeter Road, Pinefield Industrial Estate, Elgin IV30 6AF | 01343 550279 |
| Aberdeen | Spires Business Units, Muggiemoss Road, Bucksburn, Aberdeen AB21 9NP | 01224 687006 |
| Dundee | 135 Lorne Street, Lochee, Dundee DD2 3HE | 01382 610217 |
| Dunfermline | 11 Dickson Street, Dunfermline KY127SL | 01383 621212 |
| Falkirk | 24 Castle Road, Bankside Industrial Estate, Falkirk FK2 7UY | 01324 612244 |
| Leith | 79 Salamander Street, Leith, Edinburgh EH6 7JZ | 0131 554 0503 |
| Sighthill | Bankhead Drive, Sighthill Industrial Estate, Edinburgh EH11 4EJ | 0131 453 4531 |
| Anniesland | Unit 39, Anniesland Village Business Park, Netherton Road, Glasgow G13 1EU | 0141 954 5863 |
| Kinning Park | 119 Vermont Street, Kinning Park (South), Glasgow G41 1LU | 0141 429 4255 |
| Motherwell | 361 Orbiston Street, Motherwell, Lanarkshire ML1 1QW | 01698 276777 |
| Kilmarnock | Plot 8, Moorfield North Industrial Estate, Kilmarnock KA2 0FE | 01563 543543 |
| North East Depots | | |
| Newcastle | Blenheim Place, Dunston Industrial Estate, Gateshead, NE11 9HF | 0191 224 1222 |
| Middlesbrough | Sotherby Road, Skippers Lane Ind Est, Middlesbrough TS3 8BT | 01642 217000 |
| York | Unit 1, Fryers Close, Murton Lane, Murton, York YO19 5UY | 01904 489299 |
| Hull | Unit 6, Venture Business Park, Witty Street, Hull HU3 4EL | 01482 580580 |
| Leeds | Beeston Royds Ind Est, Gelderd Road, Leeds LS12 6DL | 0113 231 0200 |
| Bradford | 20 Parry Lane, Bradford BD4 8TJ | 01274 394400 |
| Doncaster | Doncaster Carr Industrial Estate, Middlebank, Doncaster DN4 5NG | 01302 556222 |
| Sheffield | Unit 6 Kingfield Works, Woodbourn Rd, Attercliffe, Sheffield S9 3LQ | 0114 272 3220 |
| Lincoln | Exchange Road, Lincoln, Lincolnshire, LN6 3JZ | 01522 885521 |
| North West Depots | 2 · · · · · · · · · · · · · · · · · · · | |
| Carlisle | Unit 4, Brunthill Road, Kingston Industrial Estate, Carlisle CA3 0EH | 01228 810810 |
| Lancaster | Northgate, White Lund Ind Est, Lancaster LA3 3AY | 01524 841901 |
| Preston | Alexander House, Walton Summit Centre, Bamber Bridge, Preston PR5 8AQ | 01772 339715 |
| Liverpool | 8 Berry Street, Bootle, Liverpool L20 8AT | 0151 944 1221 |
| Wallasey | Cashell Road, Birkenhead, Merseyside L41 1DY | 0151 630 1616 |
| Manchester | Unit 6, Beacon Road, Ashburton Park, Trafford Park, Manchester, M17 7AF | 0161 877 2700 |
| Bangor | Unit 38, Llandegai Ind Est, Bangor, Gwynedd LL57 4YH | 01248 364364 |
| Stoke-on-Trent | Peacock View, Fenton Ind Est, Stoke on Trent ST4 2TE | 01782 264040 |
| Warrington | Gemini Business park, 530 Europa Boulevard, Warrington, WA5 7YE | 01925 240066 |
| Midlands Depots | | |
| Nottingham | Unit 15, Easter Park, Lenton Lane, Nottingham NG7 2PX | 0115 979 1915 |
| Telford | Fletcher House, Stafford Park 17, Telford, Shropshire TF3 3DG | 01952 200202 |
| Birmingham | Windsor Ind Est, Unit 9, Rupert Street, Nechells, Birmingham B7 4PR | 0121 359 6359 |
| Coventry | 6 Herald Way, Binley, Coventry CV3 2NY | 02476 650888 |
| Leicester | 86 Barkby Road, Leicester LE4 9LF | 0116 276 9000 |
| Northampton | 64 St James Mill Road, Northampton NN5 5JP | 01604 587999 |
| Peterborough | Padholme Road, Peterborough PE1 5XL | 01733 555516 |
| Norwich | Norwich Livestock Market, Hall Road, Norwich NR4 6DW | 01603 456055 |
| Oxford | Unit 2, Stationfield Industrial Estate, Rowles Way, Kidlington, Oxford OX5 1LA | 01865 848055 |
| Colchester | 12 Grange Way, Whitehill Industrial Estate, Colchester CO2 8HF | 01206 866222 |
| South East | | |
| Milton Keynes | 3 Dane Road, Denbigh East, Bletchley, Milton Keynes MK1 1JQ | 01908 646691 |
| Watford | 17 Greycaine Road, Watford WD24 7GP | 01923 223333 |
| Heathrow | Unit 2, Shield Road, Shield Road Ind. Estate, Ashford, Middlesex TW15 1BL | 01784 421020 |
| Thurrock | Unit A1, Frogmore Industrial Estate, Motherwell Way, Grays, Essex RM20 3LB | 01708 866690 |
| Maidstone | GAP House, Forstal Road, Aylesford, Maidstone ME20 7ST | 01622 716312 |
| Tower Bridge | 4 Back Church Lane, London E11 1LX | 0207 481 9195 |
| Kentish Town | Unit 2, Station Works, Station Road, London, N19 5UW | 0207 272 0307 |
| Croydon | Unit 3, Therapia Trading Estate, Therapia Lane, Off Beddington Lane, Croydon CR0 3DH | 0208 3944810 |
| Reading | 11 Bennet Road, Reading, RG2 0QZ | 0118 9212111 |
| Portsmouth | Unit 2, North Harbour Spur, Portsmouth, Hampshire PO6 3TU | 02392 215730 |
| South West | , | |
| Cardiff | Unit 6, Pacific Business Park, Pacific Road off Ocean Way, Splott, Cardiff | 0292 0472088 |
| Bristol | Unit 19, Avonbridge Trading Estate, Atlantic Road, Avonsmouth, Bristol BS11 9ZH | 0117 9821666 |
| Exeter | Unit 10-12 Kestrel Business Park, Kestrel Way, Sowton Industrial Estate, Exeter | 01392 361198 |
| Plymouth | Estover Close, Estover Industrial Estate, Plymouth PL6 7PL | 01752 696857 |
| Swansea | Jubilee Way, Swansea West Industrial Park, Fforestfach, Swansea SA5 4HB | 01792 587405 |
| St, Austell | Old Coal Yard, Roche Road, Bugle, St. Austell, PL26 8PP | 01726 891360 |
| Tewkesbury | Savery Place, Shannon Way, Tewkesbury Business Park, GL20 8SL | 01684275115 |
| · · | | 2.00.2/2/10 |

Lifting Division

| Bradford | 20 Parry Lane, Bradford, BD4 8TJ | 01274 390404 |
|---------------|--|--------------|
| Falkirk | 16. Castle Road, Bankside Industrial Estate, Falkirk, FK2 7UY | 01324 621212 |
| Kinning Park | 119 Vermont Street, Kinning Park (South), Glasgow G41 1LU | 01414297666 |
| Dundee | 135 Lorne Street, Lochee, Dundee DD2 3HE | 01382610221 |
| Inverness | 24 Longman Drive, Longman Industrial Estate, Inverness IV1 ISU | 01463234376 |
| Warrington | Gemini Business Park, 530 Europa Boulevard, Warrington, WA5 7YE | 01925 247555 |
| Birmingham | Windsor Ind Est, Unit 9, Rupert Street, Nechells, Birmingham B7 4PR | 0121 3596888 |
| Bristol | Unit 19, Avonbridge Trading Estate, Atlantic Road, Avonsmouth, Bristol BS11 9QD | 01179 827788 |
| Charlton | Unit 8, Lombard Trading Estate, Anchor and Hope Lane, Charlton, SE7 7SN | 02083050210 |
| Middlesbrough | Sotherby Road, Skippers Lane Ind Est, Middlesbrough, TS3 8BT | 01642 213111 |
| Newcastle | Halifax Place, Dunston Industrial Estate, Gateshead, NE11 9JZ | 01914932311 |
| Lancaster | Northgate, White Lund Ind Estate, Lancaster LA3 3AY | 01524 841222 |
| Doncaster | Middlebank, Doncaster Carr Industrial Estate, Doncaster, DN4 5NG | 01302329777 |
| Northampton | 64 St James Mill Road, Northampton NN5 5JP | 01604 757600 |
| Croydon | Unit 3, Therapia Trading Estate, Therapia Lane, Off Beddington Lane, Croydon CR0 3DH | 02083 944818 |
| Plymouth | Estover Close, Estover Industrial Estate, Plymouth PL6 7PL | 01752 696444 |
| Derby | Hilton Business park, Hilton, Derbyshire, DE65 5PJ | 01283733241 |
| Liverpool | Osprey House, Berry Street, Bootle, Merseyside, LA20 8AT | 01519330203 |
| Norwich | Norwich Livestock Market, Hall Road, Norwich NR4 6DW | 01603451010 |
| Heathrow | Unit 14, Shield Road, Shield Road Ind. Estate, Ashford, Middlesex TW15 1BL | 01784246216 |
| Thurrock | Unit A1, Frogmore Industrial Estate, Motherwell Way, Grays, Essex RM20 3LB | 01704240210 |
| Portsmouth | Unit A5, Oak Park Industrial Estate, Notharbour Spur, Portsmouth, PO6 3TJ | 02392221718 |
| Swansea | Jubilee Court, Swansea West Industrial Park, Fforestfach, Swansea SA5 4HB | 01792587406 |
| Swansta | Judice Court, orangen in est inquisitar i are, i totestaen, orangen strong | 01772307400 |
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Non Mechanical Division

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Isle of Man - ACE Hire & Sales

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| Douglas | Unit 1a, South Ouay Industrial Estate, Douglas, Isle of Man, IM1 5AT | 01624 629372 |

Corporate Head Office Carrick House, 40 Carrick Street, Glasgow G2 8DA 0141 225 4600